

# **BETHPHAGE**

With budgeting and reporting taken care of in IDU, Bethphage is free to focus on it's core mission of taking care of others.



## **ABOUT BETHPHAGE**

Bethphage is a charitable and specialist support provider for adults (18+) with learning disabilities. The organisation was founded in 1994 and provides a diverse range of care and support services for more than 150 adults with learning disabilities and/or autism and mental health needs across Shropshire and the West Midlands.

Support varies depending on the person's needs, ranging from two hours a week to 24 hours day and night. This is provided in people's own homes, their family homes, in individual or shared tenancies and out in the community.

#### Bethphage offers the following services:

**Supported Living** - Supported living is a service model, enabling people to live in their own home, single occupancy or shared with others, with the support each person needs, whether 24 hours a day or less.

**Day Opportunities** - Bethphage's Day Opportunities provide adults with learning disabilities and/or autism and also older people the chance to learn and develop skills and interests and enjoy meaningful, engaging crafts and activities in a comfortable, social setting.

**Shared Lives** - Shared Lives offers people an alternative and highly flexible form of long-term (live-in) or short-break accommodation.

Bethphage employs more than 350 trained and dedicated staff members delivering 7500 hours of support each week.

## **BETHPHAGE SWITCHES TO IDU**

Bethphage switched to IDU from a competitor FP&A solution in 2021. The finance team considered several different vendors before choosing IDU, which offers a functionally rich yet highly cost-effective, cloud-based solution that could meet all of their budgeting, forecasting and reporting requirements.

### **IDU IMPLEMENTATION**

Bethphage implemented the Financial Budgeting and Reporting Modules of IDU Cloud.

"We held an initial scoping exercise with the IDU consulting team so that they could fully understand our requirements, following that meeting I was very impressed with the implementation of IDU and the follow up support we received was excellent, meeting a short deadline on time." - Chris Stephens, Head of Finance and IT, Bethphage.

## **MULTIDIMENSIONAL PLANNING**

With IDU, Bethphage can plan for personnel expenses, view and plan in multiple dimensions, and manage CapEx, fixed assets and depreciation.

Member Remuneration budgeting is used to allocate permanent administrative and central staff costs across the various branches and contracts.

In addition, using the Activity Based budgeting functionality, they are able to run profitability analysis on each support contract they fulfil.

The charity services support contracts within a specific region, level or requirement. Each of these contracts require the delivery of a certain number of hours/units in the following categories:

- Day Hours
- Night Hours
- Sleep Ins

Attached to each category is a rate per hour/unit for providing the support.

IDU calculates revenue based on the contracts loaded into the system. Some support contracts may require a higher level of care, which are then paired with staff that can provide the necessary level of support.





Parallel to the contracted revenue, Bethpage has existing staff to provide the services to these contracts.

Support staff are employed for a specific number of hours per week within different categories such as day or night support.

These staff members are also categorised within the area where they provide the service. This allows the system to pair contracts to staff within a specific area/level.

Based on the contracted hours versus the support staff available, the system can calculate whether there is a shortage of support staff within a specific area to fulfil the required contracts.

The system then allocates the shortfall to agency support that is contracted at a specific rate within the support categories.

At the end of the process, IDU is able to apportion revenue and support costs, including agency support to each of the contracts for reporting purposes.

The finance team can compare the budget to actuals, reforecast with ease, and report on both financial and non-financial metrics.



"We have found IDU intuitive and easy to navigate and use. It ticks all the boxes in terms of our budgeting, forecasting and being able to analyse our performance afterwards. We are also finding that getting the outputs into the reporting format we want is a lot better than with our previous system. I highly recommend IDU to other organisations and could see it adding value across various industries. Our experience acquiring, implementing, and using the system has been positive."

#### **ABOUT IDU**

IDU delivers top of class packaged budgeting, forecasting, performance management and reporting tools to simplify financial management. Our flagship product, IDU-Concept, provides easy, effective budgeting and financial reporting for medium-sized to large businesses. IDU-Concept integrates easily with ERP software, but unlike more cumbersome offerings, IDU-Concept can be implemented quickly, requires little or no ongoing consulting fees and reduces budgeting cycles from months to weeks.